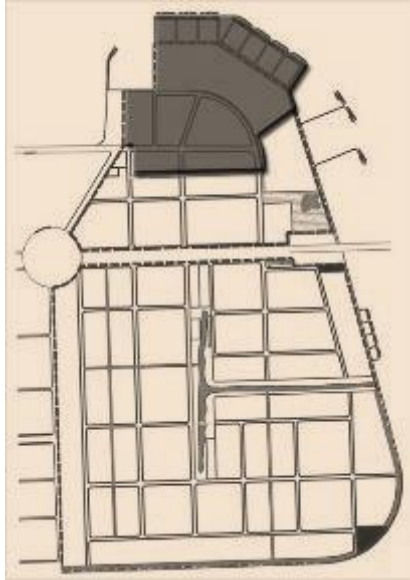


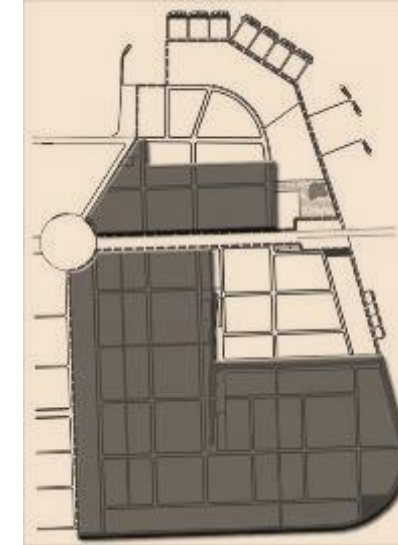
**NEWSLETTER**

**Jun/2019**

# GENERAL INFORMATION



- Subzone: Seaport and logistics warehouse
- Area: 171ha
- Land availability: 38ha
- Completed infrastructure: 100%



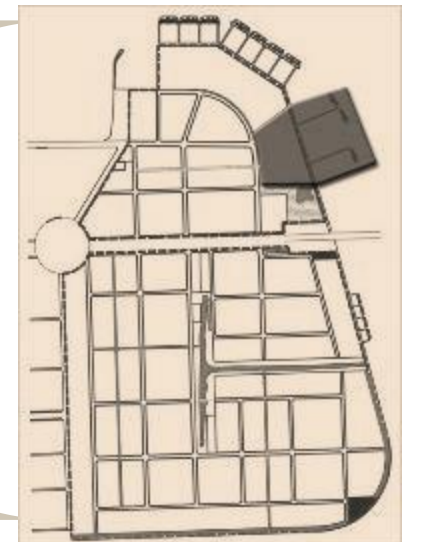
- Subzone: Industrial zone
- Area: 917 ha
- Land availability: 73ha
- Completed infrastructure: 100% area

## NamDinhVu INDUSTRIAL PARK

- Subzone: Non-tariff zone
- Area: 210 ha
- Land availability: 0ha



- Subzone: Liquid jetty and petroleum products
- Area: 31 ha
- Land availability: 20ha
- Completed infrastructure: 100%



# CONTENT

- Infrastructure update
- Tenants' new activities
- Nam Dinh Vu IP's events
- Hai Phong moving and connecting
- Recruitment information

# PHOTOS UPDATE THE PROGRESS OF NAM DINH VU IP



The main gate of the Industrial Park has been “uploaded”



Pan Hai An depot filled up by containers



Polyfill's phase 2 factory is about to be completed



Office building of Nam Dinh Vu port



A corner of the bonded cold storage of DVC



PVOil gas station has come into operation

# EFFERVESCENT INVESTING ACTIVITIES IN NAM DINH VU IP

1. Hai Phong Port Services JSC speeds up the implementation progress of new cold storage. At the moment the construction is almost completed. The new warehouse area shall consist of 10 small warehouses with the approximate storage capacity of 1,350 tons (equivalent to 50 containers) per each. In which, the buffer room area is 3,000sqm, storage area is 7,000sqm. Preservation temperature of this new cold storage, which is equipped with 14 outlets having heat-blocking air bags, is around -25° C. The Company also invested in complete fire protection and surveillance camera system in accordance with Vietnam standards. This new warehousing system shall be tentatively put into operation by August 2019. Actually, these new warehouses is an important addition to the old warehousing system having a storage area of only 1,600m2 which is no longer able to meet the growing demand for commodities storage in the region.
2. PAN HAI AN has completed the construction of office within their container yard in Nam Dinh Vu Industrial Park, thereby creating favorable conditions for partners to directly work there. Currently PAN HAI AN can provide depot services to customers including: storage, container lifting, domestic transportation services, inspection services, technical inspection for dry containers and reefer containers.
3. POLYFILL expands their production by construction one more factory with an area of 3,000sqm. The new factory is almost completed and ready to be put into official operation.



## VNREA and Trade reporter delegation visited Nam Dinh Vu Industrial Park



On May 11<sup>th</sup>, in order to provide information to reporters about the current status of logistics services market in Vietnam, especially improvements in recent time, the Ministry of Industry and Trade organized a group of more than 30 newspapers carrying out a field survey of logistics centers in Hai Phong and Ha Noi.

The first destination of the journey is Nam Dinh Vu Industrial Park in Hai Phong. For only 5 years, the peninsula Dinh Vu from a wild one completely changed to be the leading logistics center in the North and the bright spot for investment of Hai Phong city.

On May 10<sup>th</sup>, President Nguyen Tran Nam and the Delegation of Vietnam Real Estate Association (VNREA) visited and worked in Hai Phong to learn about the difficulties, obstacles and aspirations of the leaders in real estate investment and promptly reflects with local authorities, ministries and the Government, in order to solve difficulties for members.

During this visit, the delegation worked with 4 typical projects of Hai Phong including Nam Dinh Vu Industrial Park of Sao Do Group - one of the most major project of sea encroachment in Vietnam.



## Nam Dinh Vu IP supports investors in recruitment activities

On May 14<sup>th</sup>, 2019, Sao Do Group - Nam Dinh Vu Industrial Park cooperated with Hai Phong University to deploy activities to support recruitment of investors in the program “Job Festival in 2019”. This year's job festival has 25 units and companies attended.

Sao Do Group - Nam Dinh Vu Industrial Park participated in supporting standard booth for 2 investors: Hai Phong Port Services Joint Stock Company and Nam Dinh Vu Port Joint Stock Company.



The number of students participating nearly 2000, including the final-year students of Hai Phong University and students of universities and nearby. Through exchanging and collecting information from students, investors have initially selected a number of suitable CV for conduct screening and interviews in the next rounds.

This event will be a useful bridge between employees and employers; creating conditions for investors to approach potential human resource.

Nam Dinh Vu Industrial Park pledge to continue to accompany investors in subsequent recruitment activities.



## Sao Do Group - "Red Journey connecting Vietnamese blood"

Responding to the action month for the community, in which voluntary blood donation is a meaningful and human activity. Sao Do Group, in cooperation with the Blood Transfusion Center of Viet Tiep Hai Phong Hospital, already successfully organized the event called "Red Journey connecting Vietnamese blood". The event received a great response from employees of the Group and its member companies.

With the full and accurate awareness of blood donation: donating blood is not only for the community but also brings many benefits to the health. A person losing 10-15% of their blood does not affect the circulation in the body. Blood being regenerated and blood components being rejuvenated shall make the resistant to diseases ... The event attracted nearly 50 participants, 100% of the participants met the requirement for blood donation. In which many officers and employees have participated in blood donation for the second and third time. The number of donated blood units: 38 blood units 350ml and 10 blood units 250ml.

This is a good begin for a succession of community actions that Sao Do Group and Nam Dinh Vu Industrial Park will perform in 2019. We do hope that these beautiful blood drops shall come soon to the patients, promptly cure the most emergencies as well as bring joy, hope, and join hands for a wonderful life for the community.





# UPDATE HAI PHONG INVESTMENT ENVIRONMENT

## Nam Dinh Vu IP – New logistics center of Hai Phong

Nam Dinh Vu is the only one industrial park in Hai Phong which has a special advantage in structure planning thank to having a 171ha area of seaport and logistics warehouses. With that advantage, goods circulating in the area can still meet supply and demand while logistics costs are minimized. This is the development orientation of Hai Phong's leaders, which aims to turn Hai Phong become a logistics center of the North.

Located in the seaport and logistics warehouse subzone, Nam Dinh Vu port officially went into operation since Feb 2018. After 10 months of operation, the port has received 200 vessels going to international routes such as Japan, South Korea, Singapore, Hong Kong, Shanghai... with cargo throughput about 200,000TEU. Nam Dinh Vu Port is considered as one of the most modern infrastructure ports in Hai Phong in terms of scale, loading and unloading equipment and warehouse system.

According to the World Bank's survey of logistics production index (LPI) published in 2018, Vietnam ranked 39/160 surveyed countries, up 25 level comparing with the result of 2016. The logistics industry of Vietnam in general and Hai Phong in particular has a really fast growth over the last year, at 13-15% and to be the best growth sector in the economy.

Logistics development is an inevitable trend all over the world. And now in Vietnam, the room for developing this industry is still huge, due to the increasing demand for goods circulation not only for Vietnam but also of neighbor countries and the others which have demand for temporary import for re-export in Vietnam.



# WELCOME THE HIGHLY POWERFUL INVESTMENT WAVES FROM CHINA

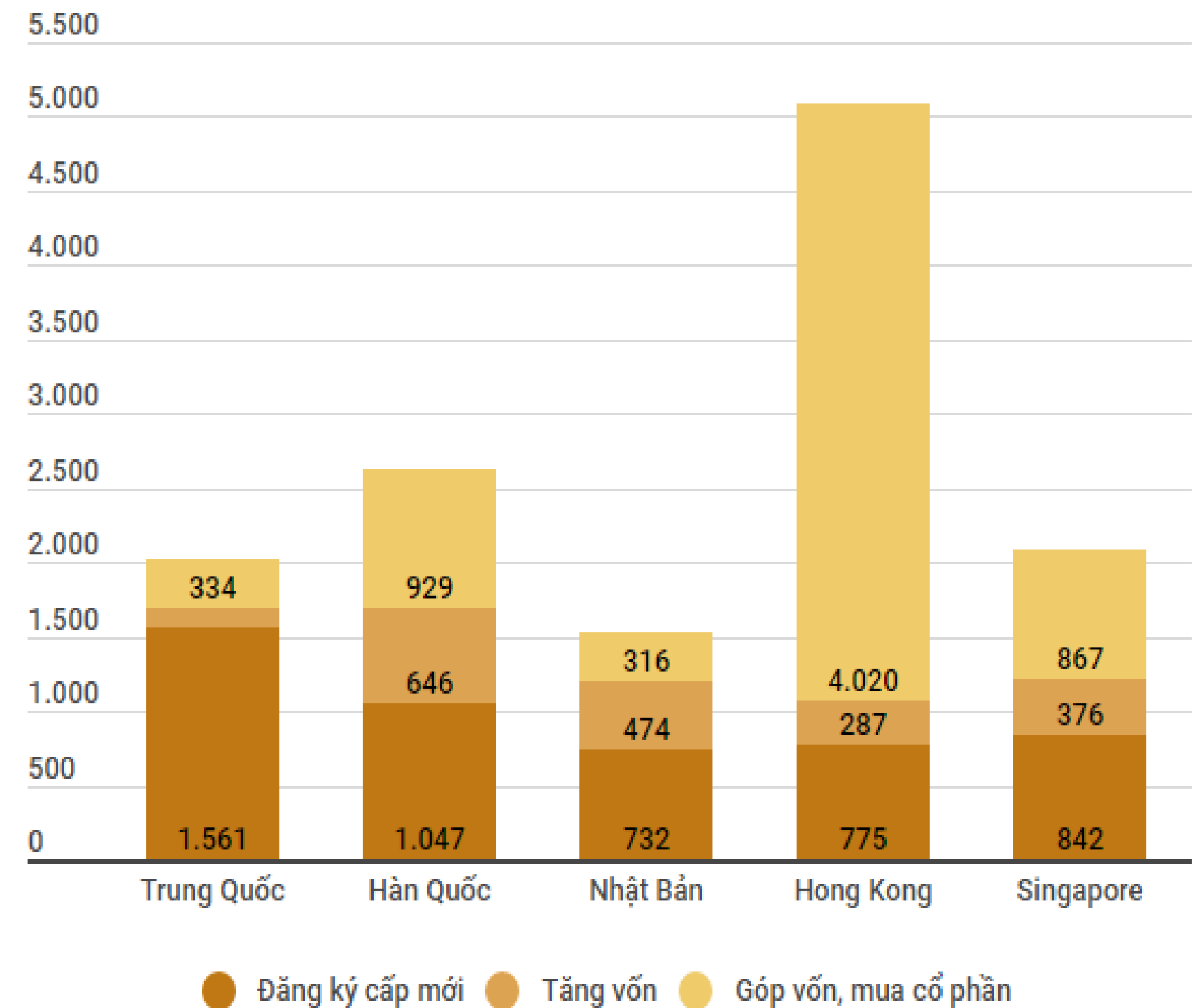
In the first 5 months of 2019, foreign investment in Vietnam reached 16.74 billion USD, up nearly 70% compared to the same period of 2018. Chinese capital also increased, reaching 2 billion USD. For new registration capital, the figure is 1.56 billion USD, up 450% compared to the same period 2018.

By the end of May, China still took the lead in new registered FDI. So in history up to now, 2019 is the first year new registered FDI from China rose to the top.

Two of the seven largest FDI projects from the beginning of this year belong to Chinese investors: manufacture all-steel Radian tires and produce rubber tires. Almost projects of this country focus on manufacturing mechanics, tires, and dyeing. Currently, on average, each new FDI project from China has a capital of about 6.7 million USD. Meanwhile, the average capital project of the second investor - South Korea is about 2.6 million USD.

The US-China trade war not only broke out this year but began in previous years, therefore FDI enterprises investing in China had plans to leave this market. Moreover, Chinese businesses also have similar moves to avoid being taxed by the US.

However, Vietnam must be very calm in selecting investors. At the same time, there should be preferential policies for investors in the field of high technology and clean technology.



FDI capital structure from China and other major partners in the first 5 months of 2019 (Unit: Million USD)

Source: CafeF

# RECRUITMENT

## Nam Dinh Vu IP

### Job vacancy: Sales staff (speaking Chinese)

- Search and attract domestic and foreign investors to rent land in Nam Dinh Vu IP
- Receive information and requests from customers; Contact, introduce, answer, advice on potential projects
- Participate in market analysis, develop business plans;
- Ability to implement and monitor the implementation of periodically and long term business plans
- Develop, propose plans, organize and participate in effective investment promotion programs and events.
- Take care and develop the group of customers and key partners of the Company.

### Request:

- *Foreign language: Fluent in Chinese*
- *Graduated from university or higher in economics majors*
- *Age: from 25-40 years old, male priority*
- *Have a minimum of 2 years working as a B2B project sales agent at foreign companies*

### How to apply:

*Candidates apply directly to Sao Do Investment Group Joint Stock Company: No. 768B Ngo Gia Tu, Thanh To, Hai An, Hai Phong or send CV via email: [trangdt@saodogroup.com](mailto:trangdt@saodogroup.com)*

*Deadline for receiving applications on Jun 30<sup>th</sup>, 2019*

# CONTACT

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■ Website: [www.saodogroup.com/](http://www.saodogroup.com/) [www.namdinhvu.com](http://www.namdinhvu.com)

■ Fanpage: <https://www.facebook.com/NAMDINHVIP/>

■ Youtube: <https://www.youtube.com/NamdinhvuIP>